

EXPLORING EVERY FACET OF DE GAULLE FLEURANCE

ANNUAL REPORT 2024

KEY FIGURES



200
people

5
locations
around the world

55%
women

€50.9
million
in revenue



EDITORIAL

Marilyn Benichou, civil law notary,
and **Jean-Baptiste Santelli**, lawyer,
partners at De Gaulle Fleurance



In 2025, De Gaulle Fleurance will rely on the three pillars that have ensured its success. Firstly, its **ability to expand into different markets and territories**.

Historically based in France, our company has become a major player in business law over the last 20 years.

It now employs 200 professionals dedicated to assisting businesses and public sector bodies in its two areas of expertise: advisory and litigation. Its full-service practice covers the structural needs and operational activities of our clients.

In France, its uniqueness is particularly reflected in a unified service of lawyers and notaries which simplifies the procedures for its clients. Abroad, it won the trust of leading global groups and governments, supporting their development in Europe, emerging markets and the African continent, through its locations in Geneva, Brussels, Abu Dhabi and, from this year, Abidjan.

The second pillar of our company is its **ability to anticipate market trends and support major transformations**, whether digital, ecological or societal. A pioneer in energy transition, it is also the leading firm for global players in on-chain finance who choose De Gaulle Fleurance to develop their activities on the crypto-asset market within a legal framework that fosters confidence.

In 2025, De Gaulle Fleurance remains the forefront of CSR regulations, with two of our partners among the first graduating classes to obtain their sustainability auditor certificate.

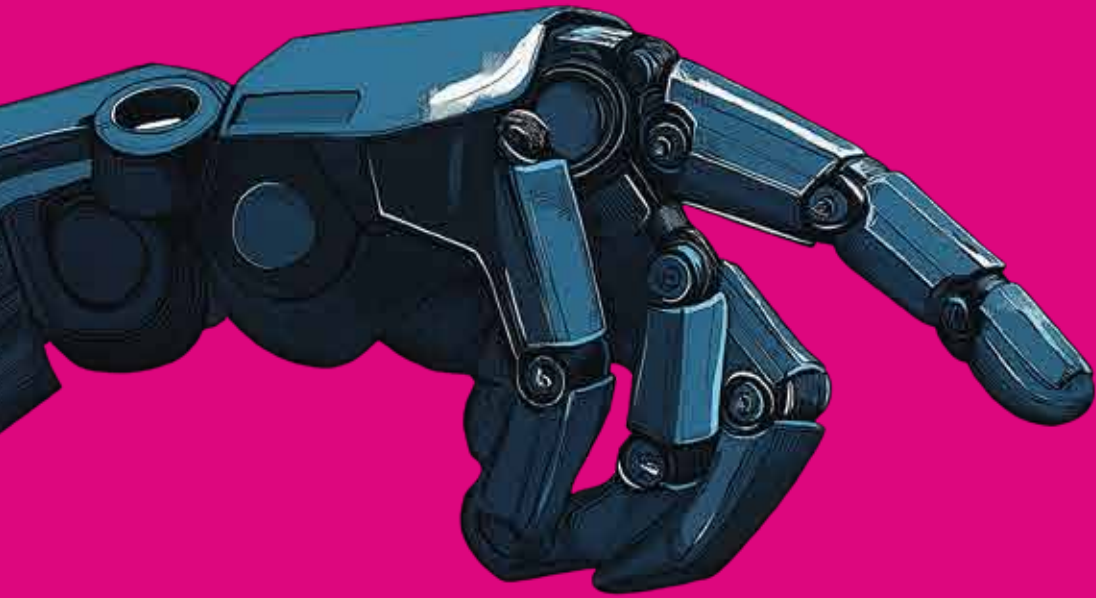
Finally, we have developed in-depth expertise in the space sector, which plays a strategic and increasingly significant role in our economies.

Our third strength is **our team's culture of innovation**. Our team of lawyers and notaries has developed a model that is unique in our market.

Adaptability, fostered by a decentralised organisation, enables them to understand the challenges of the different business sectors in which our clients operate and thus to better meet their expectations. We also encourage internal mobility within our Group and its various international subsidiaries.

Another strong marker of this culture is that our lawyers have been pioneers in developing solutions based on AI and blockchain, in order to better assess litigation risks, optimize legal strategies, and protect our clients' intangible assets.

We will continue to deploy new technologies to offer ever more innovative services. And we can't wait to share them with you in 2025!



TO FOLLOW IN 2025

In a **politically unstable environment**, companies are **turning to arbitration**, in particular by taking advantage of international investment treaties to safeguard themselves against the consequences of this instability. Another key concern is securing raw material supplies, where arbitration serves as a strategic tool to achieve this goal. While Europe accounts for a significant part of international arbitration disputes, Africa and South America are also playing an increasingly prominent role.

SUSTAINABILITY



**Muriel
Guillin-Modaine**
partner



Matthieu Dary
partner

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Companies face growing obligations regarding **extra-financial reporting** and **due diligence measures**. This presents an opportunity to build a solid ESG strategy and make it a driver for change and a competitive advantage, while mitigating litigation risks and meeting the rising sustainability expectations of investors and clients.



ARBITRATION



**Capucine Davy
du Pac de Marsoulies**
partner



**Esperanza
Barrón Baratech**
Senior Counsel

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Experts on Africa and South America

France's space industry ecosystem is expanding rapidly. Mini launchers, geolocation services, reusable space vehicles... projects, often multinational, abound and **investors are showing their appetite** to finance them. With the **European Space Law** currently in development, the challenge is to establish a presence and foster cooperation with other global powers in the sector while ensuring sovereignty and autonomy in this area.

SPACE



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Cécile Théard-Jallu
partner



Frédéric Destal
partner



Laetitia Cesari
PhD in law and jurist

EMEA



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Jean-Baptiste Santelli
partner and CEO
of De Gaulle
Fleurance EMEA

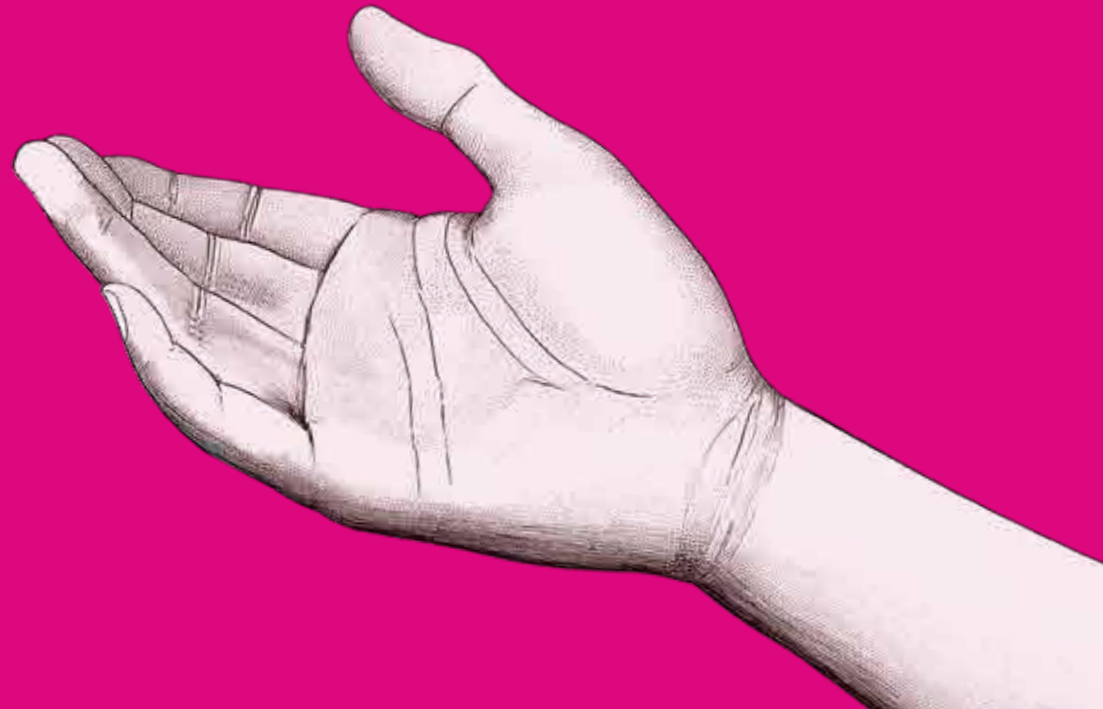


Laurence Vanderstraete
partner



Mounira Coulibaly
Managing Director
of De Gaulle Fleurance Africa

The capital of the United Arab Emirates, home to our Group's EMEA subsidiary, is a **major hub for investors**. The growing trend of **economic flows between the Middle East and new fast-growing markets, in particular Africa, Asia and Latin America**, has led us to strengthen our presence in Abu Dhabi and to roll out a new location in Abidjan. In the last 10 years, the United Arab Emirates have become the fourth largest foreign investor in Africa, behind China, the European Union and the United States. This strategic region, rich in natural resources, is developing rapidly. Through these offices, we support our clients at every stage of their projects, in strategic sectors such as energy, mining, infrastructure, financing, artificial intelligence, etc.



MARKET TENDENCIES



ON-CHAIN FINANCE



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Anne Maréchal
partner

On-chain finance is becoming institutionalised and 2025 marks a major turning point. The entry into force of the European MiCA and DORA regulations signals a transition **to a regulated world** for players in the crypto-asset market. Whether they are global companies, financial institutions or start-ups, **the first to obtain MiCA, EME or Pilot Regime exemptions will enjoy a decisive competitive advantage.**

Disputes in French business have a cost of €29 billion annually. A considerable cost that has a **direct impact on the profitability of companies**, as highlighted by our lawyer Bruno Deffains, professor of legal economics, in his recent study. We can help you to **better manage this litigation risk** (prevention, mediation, negotiation).

LITIGATION



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Bruno Deffains
of counsel

M&A



Jean-Christophe Amy
partner



Matthieu Bichon
partner

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The **industrial revolution of artificial intelligence** will have an impact on all sectors of activity. To negotiate this transition, companies will have to make **considerable investments**. In this context, **mergers** will enable them to pool resources. Similarly, the acquisition of companies active in AI could prove essential for securing access to key technologies.

In 2025, business models are changing in the sector, influenced by several key factors: the growing participation of renewable energies in the supply-demand balance market, the emergence of **new players offering flexibility services**, the search for **new business models for renewable energy storage**, etc.

ENERGY TRANSITION



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Sylvie Perrin
partner



Magalie Dejoux
lawyer

INTELLECTUAL PROPERTY



Francine Le Péchon-Joubert
partner



Julien Horn
partner

En
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plus



National and regional IP offices, the Unified Patent Jurisdiction, judicial or commercial courts, mediation, conciliation, participatory justice, arbitration... **The number of ways of resolving IP disputes is multiplying** and the **strategies for defending the interests of businesses are evolving** considerably in this rapidly changing context.

OUR TEAM



De Gaulle Fleurance is a leading player in business law.

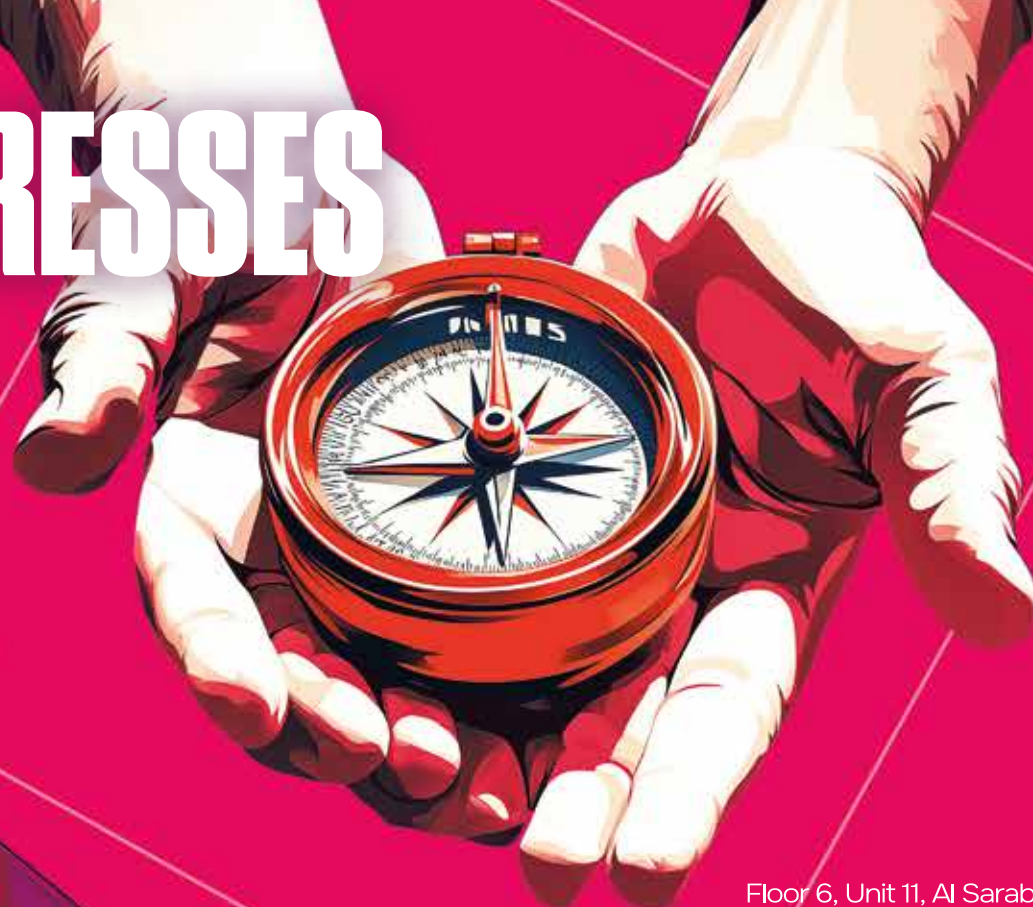
Active across several legal professions (lawyer, legal advisor, notary) depending on the location, it supports its clients in France and abroad, with:

- **200 people** dedicated to client relationships built on **excellence, responsiveness, and creativity.**
- **An integrated full-service practice** assisting businesses and public entities with their structural developments (mergers and acquisitions, corporate and project financing...) and their operational activities (commercial contracts, public procurement, joint ventures...).
- **An expertise recognized** by the business community (Chambers, The Legal 500, Best Lawyers).
- **A presence in Paris, Brussels, Geneva, Abu Dhabi and Abidjan.**
- **An international culture** and the ability to mobilize a network of correspondents and partners across all continents.

A full service practice:



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